



Photo: Bobo Lindblad

THE CIRCULAR ECONOMY AND ECOSYSTEM SERVICES

Global warming gets a lot of media space. Individual measures that concern each and every one of us have been highlighted. Nudging, which is to push or lead us in a different direction to the one we would otherwise have taken, is a key word for those who want to influence, it streams toward us as soon as the media channels are turned on. We are subjected to the impact of what we eat, what we consume and how we live. Organic products, especially raw food or algae enriched food, is good. Meat is not so good unless it comes from Swedish cows. The sharing economy is growing in the business world through phenomena such as Air BnB and Uber, as well as car and appliance pools that are beginning to see the light

of day in households. Reusing clothes and furniture is the norm. The strengths of the circular economy as an alternative to throwaway consumption are becoming increasingly clear.

Our product, port and stevedoring services with shipping at the core build on an ecosystem service. A service from nature's ecosystems that contributes to our well-being where we get the benefit directly without consuming anything. Shipping traffic uses the water's ready-made infrastructure systems without requiring the intervention of the causeways or embankments in nature. A large and increasing part of our business contributes to the circular economy, but on an industrial scale.

This includes recycled metals, wood chips from forests and from collected recycled materials, collected and sorted waste, and sawdust converted to wood pellets. As one of our English customers exclaimed,

"You bring us IKEA, we bring it back (as woodchips)"

We are proud to be part of the change that is under way and see the necessity of working industrially to get proper leverage on individual initiatives. 2016 was a very good year, and we are looking forward to continued positive developments with our customers and partners in 2017.

Erik Zetterlund, CEO

Q1

The commissioning of Magasin 6 (3,000 m²) for processing Geminor's SRF bales began.

SCA increased volumes to the Port of Oxelösund from the UK. We are preparing to upgrade the terminal equipment for delivery in 2017.

New recruit for the steel port's management team. Sören Lindby was appointed as new area manager.

The conveyor belt system for dry bulk are working better than ever thanks to preventive maintenance, which has also increased our quality assurance. The operators first do an inspection of the facility once a week. The maintenance technicians do a more thorough inspection to prevent errors and shortcomings.



Photo: Janne Höglund

Photo: Bobo Lindblad



Q2

New RORO traffic started with SOL Lines which calls at the port every two weeks. The Port of Oxelösund is included in the Finland – UK – Zeebrugge – Finland flow. Oxelösund now has three regular routes to/from the continent and the UK.

Planning started for the odour purification of oil storage caverns. As a safety measure, even the oil storage facility underwent a risk classification with respect to dangerous gases.

New agreement with Vattenfall for the management of biofuels (recovered wood chips, forest wood chips, bark, logs, etc.) in the port was signed. In other news we were selected to take care of the storage and transport of fuels to Nyköping. In doing so we linked yet another business to our concept of being "The All Inclusive Port".

Q3

We completed the renovation of the ship loader, SL2.

HVO – renewable diesel – started to be used in the machines in our bulk storage. This is yet another step forward in our environmental approach.

Storage A was asphalted and the warehouse surface is ready to receive biofuel. The surface totals 28,000 m².

New customers established Oxelösund as the new delivery point for fertilisers in central Sweden. The volumes arrive in bigbags which are discharged from the ships and driven to warehouses.

The first Port of Oxelösund race for our customers took place. The very successful and highly appreciated event will return in 2017!



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Q4

A new role, process leader, was created for several of our production areas. This is to better capture and remedy any disruptions to everyday life. In this way the production process is more stable and predictable.

A new terminal area was created and completed for our RoRo business.

A new record was set for the highest number of trucks loaded in the terminal – 87 vehicles were loaded in one business day!

A new project started to improve our partnership with SSAB.

We are happy to note that no complaints were received regarding odours from baled waste throughout the whole of 2016!



The 2016 financial year

Net profit for 2016 was 32 MSEK against the previous year's 27 MSEK. This result was needed to enable our ambitious investment and it allows us to continue to invest in and develop the business. Sales for 2016 totalled 321 MSEK.

All business areas have worked well but it's berths 3–8 with discharging and loading of coastal tonnage, including terminal handling, that stand out.

We have greatly increased the throughput of cargo and successfully managed customer expectations, and our results are good. We are looking forward to 2017 and have high hopes for the coming year.

Sales

321 MSEK

(309 MSEK)

Net profit for the year

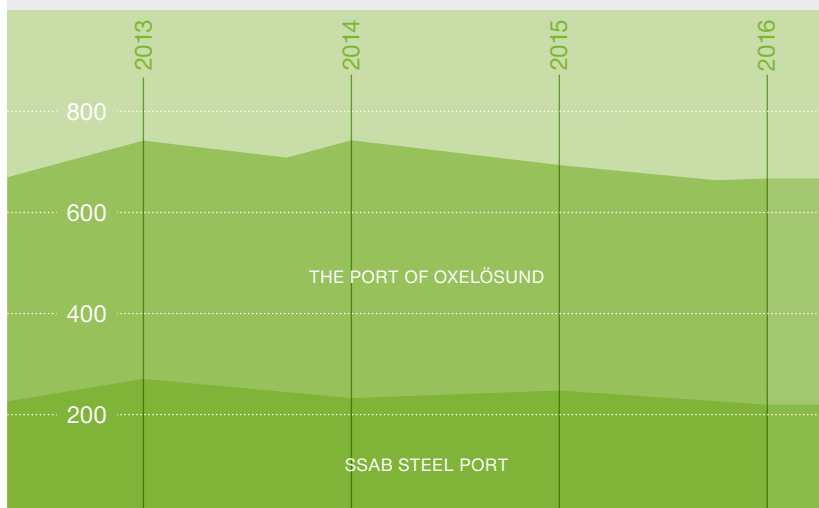
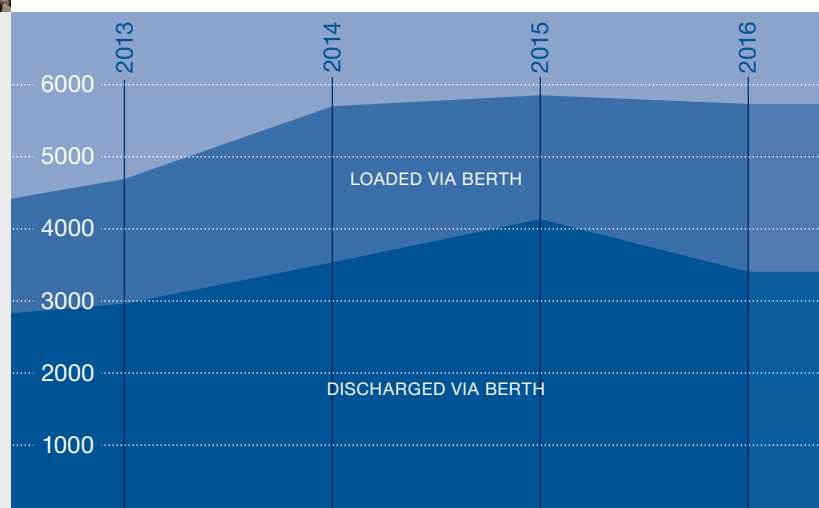
32 MSEK

(27 MSEK)

Goods

Managed goods (kt)

	2016	2015	2014	2013
Loaded via berth	2,327	1,717	2,165	1,730
Discharged via berth	3,406	4,136	3,536	2,963
Total	5,733	5,853	5,701	4,693



Shipping traffic

Number of port calls

	2016	2015	2014	2013
The Port of Oxelösund	448	406	461	472
SSAB steel port	219	247	232	270
Total	667	653	693	742



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